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**Cheaper  
Than Air,  
Faster  
Than Road**

**FAST  
FIRST  
FLAWLESS**

**WE ARE BEST**  
- Best At Logistics

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# SEEING IS BELIEVING;

But believing in what is unseen requires

**FORESIGHT FORTITUDE and FAITH.**

It needs **COURAGE and CONVICTION.**

It needs **DARING and DETERMINATION**

BUT ABOVE ALL  
**IT NEEDS VISION.**



## BEST ROADWAYS : A SNAPSHOT

Backed by a combined core management work experience of 500 years, Best Roadways Limited is India's premier logistics company. We have 95% operations carried out on owned containerized fleet and warehouses.

To support high volumes, we have significantly invested in infrastructure - owning over 1500 ISO containerized vehicles and over 1 million square feet of warehousing space at key locations.

## OUR MISSION

Our mission is to create value to our clients by delivering innovative tailored solutions to move products and information more efficiently and effectively with the best people, systems and processes.

## OUR VISION

To be recognized as one of the most admired companies in our industry because of our commitments to clients, employees and business partners.

## OUR CORE VALUES

### 01

#### CLIENT FOCUS

We partner with our clients and align our collective goals in order to exceed expectations

### 02

#### ACCOUNTABILITY

We believe that accountability to each other and to our clients is paramount for success

### 03

#### INTEGRITY

We conduct ourselves with the highest levels of trust, honesty and ethical standards

### 04

#### TEAM WORK

We support and respect our team members in order to promote a positive environment

### 05

#### CONTINUOUS IMPROVEMENT

We nurture on-going education, dedication to compliance and safety awareness

### 06

#### COMMUNICATION

We encourage active listening to clarify needs and value responsiveness in all communications



# CHEAPER THAN AIR FASTER THAN ROAD

## CHEAPER THAN AIR FASTER THAN ROAD

Best Roadways is a recognized Express Service provider in India. We are widely regarded - especially in the Northern and Western belts - to be the pioneers in providing exceptionally low lead times by deploying two drivers to a truck, delivering the cargo in less than 36 hours and consistently! The birth of this Express Delivery model actually has its origination attached to our driver welfare programme.

We realized the importance of our drivers going back to their homes and the idea of assigning two drivers to one truck helped us in achieving our goal of "Making Logistics Human". It's corresponding effect was on shorter lead times in deliveries, which helped us improve our reputation in the market and give us a competitive advantage over others.

We call this service - Cheaper than Air, Faster than Road(TM)

## FREIGHT MOVEMENT AND ROAD LOGISTICS SERVICE

This business vertical defines the core business of Best Roadways. It is a professionally managed, well equipped and fully functional business facet which has evolved, and at times even set trends in the road logistics industry.

In fact, this division of BEST Roadways has been known to pioneer the Full Steel Container Bodies for Trucks, at a time when everybody was using wooden body trucks covered with tarpaulin. When cargo safety was an issue BEST introduced vehicle tracking and door seal sensors.

With a fleet of over 850 self-owned vehicles consisting of 20 feet & 40 feet flat bed / low bed trailers BEST Roadways has the strength to cater to clients all over India through its inland and local transportation services. This has driven us to be counted amongst the top ISO containerised vehicle fleet owners in India.

## FULL TRUCK LOAD

With a cargo mix that comprises of Light carton loads of 25-35 Kgs each, Barrels, Balls, Pallets and more, BEST mobilises over 5000 tonnes of cargo every day, 365 days per year.

We offers Full Truck Load operations with - NORMAL, EXPRESS AND SUPER EXPRESS – time bound delivery schedules for Export or Import laden consignments. 3PL contracts also form a part of this service suite.

## PART TRUCK LOAD

Our Part Truck Load services are designed to accommodate small to medium sized businesses whose freight may be too large for a traditional container but too small for a full truckload. BEST can provide your company with Part Load Transportation in regular and repeated intervals and lower your cost without forgoing value.





## CREATING SPACES FOR ENHANCING SERVICES

With its transportation services and country wide network well in place, BEST Roadways had the foresight to add value to its link in the supply chain, by investing in setting up warehouses at strategic start or end points of its core activities.

The warehouses are equipped with modern work systems, loading and unloading equipment and hi tech security mechanisms all of which work to facilitate the unhindered and uninterrupted to and fro movement of goods. Well lit and manned with professional staff for work supervision as well as security the warehouses play an important part in adding to the convenience of customers who are looking for a single window road logistics partner.

## ODC/PROJECT CARGO

Created with the intention of offering clients access to an additional service suite, this business vertical offers a very professional and studied approach to the challenges of ODC/Project Logistics.

BEST has appointed a highly experienced and knowledgeable team to manage the day to day operations. This team is extremely familiar with the modalities, as well as the essential paperwork that goes along the management and movement of ODC/Project Cargo across the country and forward.

## GENERAL WAREHOUSING

BEST was perhaps one of the few road transport majors to set up its own full-fledged, big ticket investment warehouse at Nhava Sheva. Today we have the distinction of owning the largest warehousing complex commissioned by a Private transport company at Nhava Sheva, comprising of 1 million sq. ft. Plus we also owns an LCL consolidation hub in Rewari Haryana.

## CUSTOM BONDED WAREHOUSING

Further, BEST Roadways has invested in setting up the largest customs bonded warehousing facility by a Road Transport Company at JNPT measuring 3,00,000 square feet. We also own two warehouses with customs bonded storage facilities at Kalamboli, Navi Mumbai measuring 80,000 square feet.



# THE JNPT FOOTPRINT



Best Roadways is a recognized logistics player that has contributed significantly to the needs of the JNPT ecosystem, first establishing its base in JNPT in 1995.

Best Roadways boasts of constructing the largest Truck Terminal & Warehousing Complex situated at a very close distance of 3 kms from the port terminal.

Due to the close proximity and remarkable presence at the port, we have supported the logistics needs of thousands of Importers and Exporters, and hundreds of CHAs and Freight Forwarders.

Services executed -

- Port - To - CFS Movement
- General Warehousing
- Customs Bonded Warehousing
- Destuffed Cargo Movement



01

ESTABLISHED BRAND

We are a reputed organization having strong expertise in having catered to more than 30,000 clients, delivering over 5,000 metric tons of cargo every day. We are amongst the most organized logistics players in the country.

Established in 1986 and steadily grown over three decades, Best Roadways is ranked amongst the top ISO containerised vehicle fleet owners in India we offer you services and solutions that match all your logistics needs.

03

YOUNG WORKFORCE

Young employees show dynamism, more flexible to work for late hours, and most importantly develop the traditional standards with their updated knowledge.

We at Best Roadways are highly appreciative of such attitudes and encourage such employees who strive to achieve the best for themselves and the company.

Our youngest employee is aged 20 years, and having such young employees boosts enthusiasm and energy in our day to day work.

02

100% CONTAINERIZED FLEET OPERATIONS

Minimum transit time with maximum safety to client's cargo is our motto - and to ensure this, our fleet is cent percent containerized, and ranked amongst the top ISO containerized vehicle fleet owners in India.

DRIVEN BY EXPERIENCE. DELIVERING EXCELLENCE.

05

EXTENSIVE USE OF TECHNOLOGY

In the day and age of digitization, technology is of paramount importance. Our fully integrated customized CRM ensures all client queries and orders are recorded and streamlined. Our fleet is 100% GPS enabled which ensures our clients have the update by the minute with respect to their orders.

04

WORKER SAFETY

Our greatest asset are our employees who we fondly refer to as 'Best Parivaar'. Their safety is our top priority and thus we take adequate measures for their well-being. We discourage night driving by the drivers which may pose a threat to our drivers and the clients goods and guarantee the protection of both .We also undertake regular risk assessments and inspections to rule out any potential danger.

06

QUALITY CONTROL

Best Roadways follows the principle of quality over quantity. Keeping that in mind, Best Roadways has its own dedicated fleet maintenance and repairs workshop spread across 10 acres of land - equipped with Indian Oil diesel pumps, weigh bridges, dedicated team of monitoring experts and engineers providing for continuous monitoring of the location of the trucks on a 24/7/365 basis.

# THEIR ACCOMPLISHMENTS OUR KEY PRIORITY



&  
**MANY  
MORE**

## GODREJ GROUP OF COMPANIES

It gives us immense pleasure to inform you that the business target of our company for the financial year ended 31st March 2016, have been met exceedingly well. This would not have been possible without the unstinting support from all quarters, especially the efforts spared by you in providing vehicles, delivering the goods at designated destinations on time, etc. We really value our association and greatly appreciate the support extended to us in achieving these goals. Another Financial year has begun today and we are sure, you will continue to be associated with us in the same vein.

## MAHINDRA LOGISTICS

Best Roadways Ltd. provides end-to-end logistics solutions for cross-country movements especially to Northern India. With focus on time bound deliveries, customers needs & carriage safety. They are most reliable service provider in today's challenging field of Transport Management. In areas of placement of vehicles against requirement, timely and safe delivery at the destination is their strength. We are very much satisfied with their service.

## BAJAJ

This is to certify that M/s. Best Roadways is our authorised transporter for the last 5 years transporting our goods from Daman and Mumbai to various stations.

Their performance is very good and they continue to be one of our major transporters.

## KELLOGG'S

We are very much satisfied and pleased with the services provided by Best Roadways Ltd, Kellogg India Pvt. Ltd. has been working with Best Roadways Ltd. for the past 15 years and I am pleased to say that their customer level has been consistently at par with our global standards.

Their vehicles are well maintained and they have a 100% placement record till date.

## DOW CHEMICAL

This is the company with high integrity and strong, traditional values focusing on providing exceptionally high levels of customer satisfaction. But, don't just take their word for it, take time to review their customer testimonials. Dow has been associated with Best Roadways since 2011. Over these 6 years, they have been consistently providing us Transportation services, with 100% placement record of their own vehicles. Their vehicle quality, turn around time (TAT), safety and security compliance are at par with our Global Standards. The company provides a dynamic, professional and high quality support.



# THE JOURNEY OF BEST

**1985**

FOUNDED IN BOMBAY  
WITH A SINGLE TRUCK

**1989**

BEST ROADWAYS EXPANDS  
REACH IN THE EXPORT  
MARKET OF NEW DELHI AND  
SURROUNDING REGIONS TO  
FULFIL THE NEED OF  
EXPRESS DELIVERY MODEL  
FROM NORTH INDIA TO  
NHAVA SHEVA PORT IN NAVI  
MUMBAI.

**1990**

36 HOUR EXPRESS  
DELIVERY MODEL IS  
BORN

**1991**

INNOVATION IN  
ISO - CONTAINERISED FLEET  
OPERATIONS

**1995**

CONSTRUCTION  
OF LARGEST  
DISTRIBUTION HUB  
IN JNPT

**2003**

LAUNCH OF TWO NEW  
WAREHOUSES AT KALAMBO-  
LI, NAVI MUMBAI AT A TOTAL  
AREA OF 1,00,000 SQ. FT.  
EACH, GIVEN ON A LONG  
TERM LEASE TO RELIANCE  
INDUSTRIES LIMITED.

**2004**

BEST ROADWAYS BECOMES THE  
LARGEST CARGO MOVER IN  
MUMBAI AND NEW DELHI AND  
ONE OF THE LARGEST ROAD  
FREIGHT COMPANIES OPERATING  
ON NATIONAL HIGHWAY NO 8.

**2005**

LAUNCH OF BEST PETROLEUM –  
INDIAN OIL PETROL PUMP IN  
DRONAGIRI, NAVI MUMBAI.

**2008**

BEST ROADWAYS  
CROSSES THE 500  
VEHICLE MARK MAKING  
IT THE LARGEST FLEET  
OWNER OF CONTAINERISED  
TRUCKS IN MUMBAI & NEW  
DELHI.

**2009**

COMPANY FORAYS INTO  
CUSTOMS BONDED WARE-  
HOUSING AS PER THE NEW  
NOTIFICATION ISSUED BY  
THE CUSTOMS TO INVITE  
PRIVATE  
PLAYERS FOR ISSUING  
BONDED LICENSES

**2011**

BEST ROADWAYS  
FORAYS INTO ODC  
BUSINESS.

**2016**

BEST ROADWAYS  
BECOMES 100%  
CASHLESS. INDIA'S FIRST  
COMPANY IN LOGISTICS  
TO GO COMPLETELY  
DIGITAL IN DAY TO DAY  
TRANSACTIONS



# CERTIFICATIONS

## WHAT IS ISO 39001 : 2012?

ISO 39001:2012 specifies requirements for a road traffic safety (RTS) management system to enable an organization that interacts with the road traffic system to reduce death and serious injuries related to road traffic crashes which it can influence.

Best Roadways has fulfilled the requirements in ISO 39001:2012 that includes development and implementation of an appropriate RTS policy, development of RTS objectives and action plans, which take into account legal and other requirements as subscribed by our company, and information about elements and criteria related to RTS as identified by us.

We are one of the few Transport Companies to have adhered to the guidelines of road safety as prescribed by ISO 39001:2012



## WHAT IS TAPA?

The TAPA TSR (truck security requirements) is a tool intended for users and providers of trucking services that provides a common standard of security measures for the transportation of cargo that can be used to form an agreement between a Buyer (shipper) and LSP (carrier) of trucking.

Cargo crime is one of the biggest supply chain challenges for manufacturers of high value, high risk products and their logistics service providers. The threat is no longer just from opportunist criminals. Today, organized crime rings are operating globally and using increasingly violent attacks on vehicles, premises and personnel to achieve their aims. The Transported Asset Protection Association (TAPA) represents businesses fighting back against cargo crime that want to use real-time intelligence and the latest preventive measures to protect goods in the supply chain.

The applicant for certification will arrange for one comprehensive audit, including policies, procedures and practices, and inspection of trucks in accordance with the truck inspection requirements. If the audit is completed successfully, the IAB will issue a certificate indicating that the applicant is now TAPA TSR Certified. The IAB will advise TAPA of the scope of the audit and the results.

In the development of these standards, TAPA has recognized the multiple differences in how trucking services are provided globally, regionally and even within companies, and that the TSR may apply to all or part of the services provided by a LSP.

Best Roadways is proud to be a TAPA TSR and FSR compliant service provider.



**NETWORK MAP**

**Head Office - New Delhi**

**Corporate Office - Mumbai**

**Cargo Hub - JNPT, Gurgaon**

- Truck Terminals - Nhava Sheva, Rewari
- Owned Petrol Pumps  
(Indian Oil Corporation) – JNPT and Rewari
- Regional Distribution Hubs –  
Mumbai, New Delhi, Mundra,  
Kolkata, Chennai, Bangalore, Ahmedabad,  
Hyderabad, Nagpur
- Pan India Branches

