



BEST ROADWAYS LIMITED Since **1985**

SINCE 1985 · OWNED-FIRST FTL & PTL CARRIER

40 YEARS MOVING INDIA'S FREIGHT.



BUILT, NOT BROKERED.
Mobilising your growth

www.bestroadways.com

WHO WE ARE

ONE TRUCK IN BOMBAY. THEN 810.

Best Roadways began in 1985 with a single truck and a simple promise: the vehicle we commit is the vehicle that arrives. Four decades later we run one of India's largest owned closed-body fleets, a pan-India branch network and the largest multi-storey customs bonded warehouse at JNPT — still family-run, still answering the phone.

We serve 20+ industry verticals — chemicals, specialty chemicals, agrochemicals, FMCG, automotive, solar and more — on domestic, EXIM and destuffed movements alike.

810

OWNED TRUCKS

63

BRANCHES PAN-INDIA

7.5 L

SQ FT BONDED WH, JNPT

20+

INDUSTRY VERTICALS

CERTIFIED & RATED

ISO 9001:2018 · IBA Approved · EcoVadis Rated · Together for Sustainability (TfS) · C-TPAT certified · GST-compliant · Fully insured fleet

HOW WE'RE ORGANISED

LEADERSHIP

Family-owned and professionally run — a five-layer structure that keeps one accountable owner on every lane, hub and account. Effective FY 2026-27.



BOARD

Mr. Jaikumar Gupta — Chairman & Managing Director, Founder

MANAGEMENT — FIVE DIRECTORS

Mr. Satish Kumar Gupta

Fleet Management Centre, Rewari

Ms. Ruuchi Jaikumar Gupta

Mumbai Corporate Office — Finance

Mr. Sahil Gupta

New Delhi Head Office — Finance

Mr. Ashish Gupta

New Delhi Head Office & North India Operations

Mr. Suyashh Jaikumar Gupta

Mumbai Corporate Office — Sales & Technology Transformation

KEY MANAGEMENT PERSONNEL

Mr. Anand Soni

Company Secretary

Mr. Prakash Agarwal

President — JNPT Hub

Mr. Inayat Ahmed

Resident Legal Counsel

Mr. Bhimsen Sharma

GM — Commercial

Mr. Vinod Saharan

Regional Manager — West Zone, Nhava Sheva Hub

Mr. Pradeep Mishra

Chartered Accountant

Mr. Teluram Khepar

GM — Operations, North India

Mr. Abhilash Keshan

GM — Finance & Accounting, Mumbai

Mr. Rakesh Kapoor

GM — Marketing & Sales

Mr. Shashikant Muduli

Regional Manager — Corporate Office, Mumbai

FIVE ACCOUNTABLE LAYERS

Layer 1 Board — CMD & Founder: strategy, capital allocation, statutory responsibility

Layer 2 Family Management — five Directors: zonal & functional ownership, company-wide policy

Layer 3 Key Management — presidents, GMs, regional managers, CS & Internal Auditor owning hubs & functions

Layer 4 Branch Management — branch managers / incharges: branch P&L, operations, local client relationships

Layer 5 Branch Teams — traffic, computer operators, field sales, loading, collection & drivers at every branch

Finance, credit control and billing are centralised under GM — Finance & Accounting (Mumbai); fleet and maintenance run from the FMC, Rewari; the CS and Internal Auditor report independently to the Board.



01

Full Truck Load — per trip

Closed-body steel-container vehicles, 6–40 MT for long-haul routes — EXIM (export & import container legs), destuffed deliveries and domestic dispatches, plant to depot, distributor and OEM lines, pan-India. Plus 1–5 MT vehicles for last-mile delivery.

02

Part Truck Load — per kg / CBM

Smaller consignments consolidated on our trunk routes, branch-supervised end to end — pickup and delivery included or separate, PIN code to PIN code, with the same owned-fleet discipline and clean PODs.



03

Bonded Warehousing

JNPT's largest multi-storey customs bonded warehouse — 7.5 lakh sq ft. Defer duty until you need the cargo; minutes from the port for faster container turnaround.

04

General Warehousing

Grade-A space at Khopoli, Kalamboli and Dronagiri — G+7 racking, dock levellers, 24×7 security. Reefer, cold storage and strong room coming up in the same complex.

05

CFS & Project Cargo

Container freight station services beside the terminals, plus ODC and project movements with route surveys, permits and escort.

NOW OPEN AT JNPT

NEW WAREHOUSE

NOW OPEN



BEST WAREHOUSING

Grade-A Warehouse at JNPT

1,25,000 sq ft

Bonded • General • Built-to-Suit

Defer customs duty — clear cargo when you're ready

Minutes from the port — faster container turnaround

G+7 racking • dock levellers • 24x7 security

COMING SOON — SAME COMPLEX

Reefer • Ambient • Cold Storage • Strong Room

Best Logistics Park, Khopoli — JNPT, Navi Mumbai

Book a site visit today

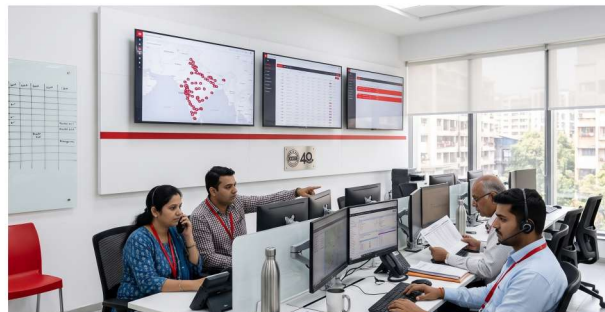
Vipin Thakur | +91 95949 63450 | vipin.thakur@bestroadways.com

BUILT, NOT BROKERED.

WHY BRL



OUR DRIVERS



24×7 CONTROL TOWER

-
- 01** **We own the fleet.** 810 trucks with ISO-certified steel container bodies we manufacture ourselves — clean, closed-body, damage-free.
 - 02** **We're on the ground — and always awake.** 63 branches, and a 24×7 control tower team watching every GPS-tracked vehicle, calling you before you call us.
 - 03** **We run digital.** GPS on every vehicle, digital driver cards, near-zero cash — visibility from indent to clean POD.
 - 04** **We specialise.** 20+ industry verticals served daily for decades — imports and exports alike.
-

MARKET TRUCKS DISAPPEAR AT MONTH-END. OWNED TRUCKS **40**  **07**
DON'T.

WHAT WE SOLVE

CHALLENGES

The fifteen pain areas we hear most from shippers — and what BRL does about each.

	THE CHALLENGE	HOW BRL SOLVES IT
01	Trucks disappear at month-end and peak season	810 owned vehicles plus vetted market capacity — placement that never fails
02	Missed delivery windows and OTIF penalties	Lane-level transit benchmarks; 24×7 operations desk chasing every load
03	No visibility once cargo leaves the gate	GPS on every vehicle — live tracking on the BRL app
04	Updates only after you chase	Proactive alerts on ETAs, delays and exceptions — we call you first
05	In-transit damage and pilferage	Trained, background-verified drivers with digital driver cards; insured, sealed loads
06	POD and paperwork chaos at billing time	Automated LR / POD workflows in our FMS; documentation staff at every branch
07	Manual bookings, emails and follow-ups	IT-driven operations — automation from booking to e-POD
08	A different vendor for every lane and service	One partner — FTL, PTL, warehousing, bonded WH and CFS across 63 branches
09	Odd-size cargo that no standard truck fits	37 configurations — reefer, tanker, flat-rack and ODC trailers
10	Congestion and detention at JNPT	Own mother warehouse at Dronagiri, right opposite the terminals
11	Escalations that go nowhere	Key-account escalation matrix — named owners from branch up to Director
12	Commitments that slip once the deal is signed	Adherence-to-commitment agreements, reviewed against agreed SLAs
13	Billing disputes and credit friction	Centralised finance and credit control — one clean commercial interface
14	Nobody accountable when things go wrong	A named branch manager on every lane; five accountable layers up to the Board
15	Pressure to make the supply chain sustainable	Sustainability built in — modern BS-VI fleet, route optimisation, certified EHS policies

TRUSTED FOR DECADES

CLIENTS

494 active clients across 15 industry categories trust us with their primary distribution. A selection:

 IndianOil Indian Oil OIL, GAS & LUBRICANTS	 GS Caltex India OIL, GAS & LUBRICANTS	 Sika India CONSTRUCTION CHEMICALS	 Fosroc Chemicals CONSTRUCTION CHEMICALS	 Lanxess India SPECIALTY CHEMICALS
 Dow SPECIALTY CHEMICALS	 Avery Dennison PACKAGING & FILMS	 UPL Limited AGROCHEMICALS	 Rallis India (Tata) AGROCHEMICALS	 Adama India AGROCHEMICALS
 HPM Chemicals AGROCHEMICALS	 SML Limited AGROCHEMICALS	 Sumil Chemical INDUSTRIAL CHEMICALS	 Godrej Consumer FMCG	 Godrej & Boyce ENGINEERING
 Grasim (Aditya Birla) CHEMICALS & FIBRE	 Hindalco METALS & ALUMINIUM	 Jindal Aluminium METALS & ALUMINIUM	Metso Metso India MINING & ENGINEERING	 Sona Comstar AUTOMOTIVE
 KEI Wires & Cables KEI Industries CABLES & WIRES	 Dynamic Cables CABLES & WIRES	 Cords Cable CABLES & WIRES	 Havells CABLES & WIRES	 RR Kabel CABLES & WIRES

...AND COUNTING

CLIENTS

 Comba Telecom TELECOM EQUIPMENT	 Rosmerta Technologies ROAD-SAFETY TECH	 Waaree Energies SOLAR & RENEWABLES	 Gautam Solar SOLAR & RENEWABLES	 Riello Power POWER BACKUP & UPS
 Asahi India Glass BUILDING GLASS	 Ashirvad by Aliaxis PIPES & FITTINGS	 Freudenberg ENGINEERING	 Kodak India CONSUMER ELECTRONICS	 Kokuyo Camlin STATIONERY
 UFlex PACKAGING & FILMS	 Ester Industries FILMS & POLYMERS	 GLS Polyfilms PACKAGING & FILMS	 Trueware APPLIANCES	 Toyo Ink India INKS & COATINGS
 IVL Dhunseri PETROCHEMICALS	 Perstorp SPECIALTY CHEMICALS	 Styrenix PERFORMANCE MATERIALS	 Michelman SPECIALTY CHEMICALS	 Bostik ADHESIVES
 Envallor ENGINEERING MATERIALS	 Blue Dart DHL EXPRESS LOGISTICS	 DHL Logistics FREIGHT & LOGISTICS	 Vishal Mega Mart RETAIL	

INDUSTRIES WE SERVE

VERTICALS

INDUSTRY VERTICAL

CLIENTS SERVED

Textiles, Apparel, Footwear & Home Furnishings	1,615
Specialty & Industrial Chemicals	400
Agrochemicals, Crop Protection & Fertilizers	209
FMCG, Food & Beverages	195
Metals, Aluminium & Engineering	398
Packaging, Films, Paper & Printing	265
Building Materials, Pipes, Glass & Furniture	751
Solar, Renewables & Power	134
Appliances & Consumer Electronics	124
Cables, Wires & Electricals	92
Pharma, Healthcare & Life Sciences	275
Automotive, Tyres & Components	183
Oil, Gas & Lubricants	16
Construction Chemicals	3
Telecom, Technology & Road Safety	187
Stationery & Retail	104
Trading, Exports & General Merchandise	5,931
Logistics & Freight Partners	2,749

OUR FLEET OF SPECIALIZED TRUCKS

Every load has a truck.

37 configurations — last-mile Tata Ace to reefer, tanker, flat-rack and over-dimensional trailers.

BEST ROADWAYS LIMITED



20' FIX container
Up to 6 MT



40' container
Up to 40 MT



32' single axle
7-9 MT



32' double axle
15-18 MT



32' triple axle
Up to 24 MT



40' closed body
Up to 25 MT



Open Punjab body
35 MT



9 MT truck
Mid-size



7 MT truck
Last mile



25 MT truck
Heavy



Tata Ace
1 MT



Tata Pickup
Last mile



Tata 407
2 MT



Tata 709 · 17'
5 MT



Tata 907
Local



14' container
3 MT



14' open
3 MT



17' open
5 MT



9 MT truck
Versatile



19' open
7 MT



22' open
10 MT



40' flat bed
40 MT



Low bed trailer
40 MT · ODC



40' semi-bed
30 MT



20' trailer
30 MT



20' Tusker
10 MT



40' half body
42 MT



28' half body
35 MT



32' side falka / JCB
10 MT



40' flat rack
ODC



Oversized flat rack
ODC



40' open top
In / out gauge



20' open top
In / out gauge



20' flexi tank
Bulk liquids



20' ISO tank
Liquid cargo



40' reefer
Temp. controlled



20' reefer
Temp. controlled

Multi-source placement and contingency deployment across all configurations · 24x7 operations desk

www.bestroadways.com

FLEET MIX & QUANTITY

EQUIPMENT



Fleet mix & quantity

810 owned vehicles, 1–50 MT — closed body, containerised, flat-bed and hydraulic-axle. Plus 2,700+ approved attached vehicles.

810

TOTAL FLEET SIZE

#	VEHICLE	LOAD CAPACITY	BODY TYPE	TYRES / AXLES	FUEL	MFG YR	NOS
LCV & CNG							
1	Tata Ace	1–3 MT / 4 CBM	Closed	4 tyres	Diesel	—	120
26	Tata Ace CNG	1–2 MT	Closed	4 tyres	CNG	—	15
2	Tata 407	3–5 MT / 8 CBM	Closed	4 tyres	Diesel	—	35
3	Tata 709	3–5 MT / 23 CBM	Closed	6 tyres	Diesel	—	25
4	Eicher Canter	5–7 MT / 16 CBM	Closed	6 tyres	Diesel	—	30
8	Eicher 1090	5.5–7.5 MT / 15 CBM	Closed	6 tyres	Diesel	—	18
27	CNG 1109	7–9 MT	Closed	6 tyres	CNG	—	20
OPEN & TAURUS							
5	Tata 1612 & 1510	9–11 MT / 23 CBM	Open	6 tyres · 1 ax	Diesel	—	15
6	Tata (Taurus)	16–19 MT / 35 CBM	Taurus half body	10 tyres · 2 ax	Diesel	—	20
7	Tata LPT 3118 TC	21–24 MT / 40 CBM	Taurus Punjab	12 tyres · 3 ax	Diesel	—	5
CONTAINERISED							
9	AIL 1612	8 MT / 28 CBM	20' container	6 tyres · 1 ax	Diesel	—	25
10	Tata LP 1512	8 MT / 35 CBM	24×8×8 container	6 tyres · 1 ax	Diesel	—	20
11	Tata LP 1512	7–9 MT / 50 CBM	28×8×8 container	6 tyres · 1 ax	Diesel	—	10
12	Tata LP 1512	7–9 MT / 60 CBM	28×9×10 container	6 tyres · 1 ax	Diesel	—	15
13	Tata LP 1512/59	7–9 MT / 55 CBM	32×8×8 container	6 tyres · 1 ax	Diesel	—	40
14	AIL 2214	7–9 MT / 70 CBM	32' high cube	6 tyres · 1 ax	Diesel	—	550
15	Tata LPT 2518	15–18 MT / 65 CBM	32×8×8 container	10 tyres · 2 ax	Diesel	—	65
16	Tata LPT 2515 / AIL 2516	15–18 MT / 70 CBM	32' high cube	10 tyres · 2 ax	Diesel	—	175
24	Tata 3118	20–25 MT / 70 CBM	32' high container	12 tyres · 3 ax	Diesel	—	125
25	AL 3520 & Tata 3521	9–18 MT	32' high cube	10 tyres · tilt 2 ax	Diesel	—	45
40-FOOT & FLAT BED							
17	Tata LPS 3516 TC	21–25 MT / 65 CBM	40×8×8 container	14 tyres · 2 ax	Diesel	—	5
18	Tata LPS 3516 TC	21–25 MT / 70 CBM	40' high cube	14 tyres · 2 ax	Diesel	—	25
19	Tata LPS 3516 TC	20–25 MT	40' flat bed	10 tyres · 2 ax	Diesel	—	10
20	Tata LPS 3516 TC	22–27 MT	40' flat bed	14 tyres · 2 ax	Diesel	—	15
21	Tata LPS 4018 TC	27–30 MT	40' flat bed	18 tyres · 3 ax	Diesel	—	15
OVER-DIMENSIONAL CARGO							
22	Volvo 400	50 MT RTO approved	Modular hyd. axle	Up to 30 hyd. axles	Diesel	—	8
23	Volvo 520	50 MT RTO approved	Modular hyd. axle	Up to 30 hyd. axles	Diesel	—	4
REGISTER ADDITIONS — MODEL-WISE · 465 OWNED VEHICLES ON RC REGISTER							
28	Tata Signa 4018.S CR BS-IV	27–30 MT	Tractor + trailer	18 tyres · 5 ax	CNG	2019	13
29	Eicher Pro 2114 XP L BS-6	9–10 MT	LCV closed	6 tyres · 2 ax	Diesel	2022–25	4
30	Tata LPT 1212 DCR 45 CBD	7–8 MT	LCV closed	6 tyres · 2 ax	Diesel	2023–24	20
31	AL 3118 XL	21–24 MT	Heavy rigid	12 tyres · 4 ax	CNG	2017–19	70
32	AL 1618/4	10–11 MT	Rigid truck	6 tyres · 2 ax	CNG	2018–19	70
33	Tata LPT 1618 5L Turbotronn	10–11 MT	Rigid truck	6 tyres · 2 ax	CNG	2019	10
34	Tata LPT 2818 CRE BS-IV	19–20 MT	Heavy rigid	10 tyres · 3 ax	CNG	2019	20
35	Tata LPT 2818 BS-VI	19–20 MT	Heavy rigid	10 tyres · 3 ax	Diesel	2020–21	59
36	AL 2518 XL	16–18 MT	Heavy rigid	10 tyres · 3 ax	Diesel	2020	10
37	AL GB 2820 BS-6	19–20 MT	Heavy rigid	10 tyres · 3 ax	Diesel	2021–24	81
38	Tata LPT 3118 BS-VI	21–22 MT	Heavy rigid	10 tyres · 3 ax	Diesel	2021	10
39	AL 4020 BS-6	27–30 MT	Tractor + trailer	18 tyres · 5 ax	Diesel	2022	10
40	AL UA 5525/3 BS-6	38–42 MT	Tractor + trailer	22 tyres · 6 ax	Diesel	2023	10
41	Tata LPT 2821 5L BS-6	19–20 MT	Heavy rigid	10 tyres · 3 ax	Diesel	2024	10
42	AL EB 2820 BS-6	19–20 MT	Heavy rigid	10 tyres · 3 ax	Diesel	2025	16
43	Tata LPT 3023 BS-6	21–22 MT	Heavy rigid	10 tyres · 3 ax	Diesel	2026	5
44	Tata LPT 1921 5L BS-VI	12–13 MT	Rigid truck	6 tyres · 2 ax	Diesel	2025	6
45	Tata LPT 4225 BS-6	30–32 MT	Heavy rigid	14 tyres · 5 ax	Diesel	2025	5
46	AL GF 3520/66 BS-6	25–27 MT	Heavy rigid	12 tyres · 4 ax	Diesel	2025	10
47	AL EA 1922/55 CNG BS-6	12–13 MT	Rigid truck	6 tyres · 2 ax	Diesel	2024	21
48	Tata LPT 3725 BS-VI	25–27 MT	Heavy rigid	12 tyres · 4 ax	Diesel	2026	5

TOTAL FLEET SIZE

Green fleet · 183 CNG vehicles

810 vehicles

465 on RC register · 301 heavy (10/12/14-tyre) · 119 six-tyre · 33 trailers · **183 CNG — green fleet** · 150 added 2024–26
All vehicles GPS-enabled and monitored by a 24×7 control tower · 100% placement guarantee · ISO 9001:2018
www.bestroadways.com

BEST ROADWAYS LIMITED

RECOGNITION

AWARDS

TRANSPORT OPERATOR OF THE YEAR

TV9 Network — Leaders of Tomorrow, presented by Continental

TRANSPORT RATNA AWARD

All India Motor Transport Congress — awarded twice for excellence in transportation

TRANSPORT SAMRAT AWARD

AIMTC recognition for scale and service leadership

CONTAINER OPERATOR OF THE YEAR

EXIM India — Maritime and Logistics Awards (MALA)

MAHINDRA TRANSPORT EXCELLENCE AWARD

Recognised among India's leading fleet operators

THE PEOPLE BEHIND EVERY LOAD



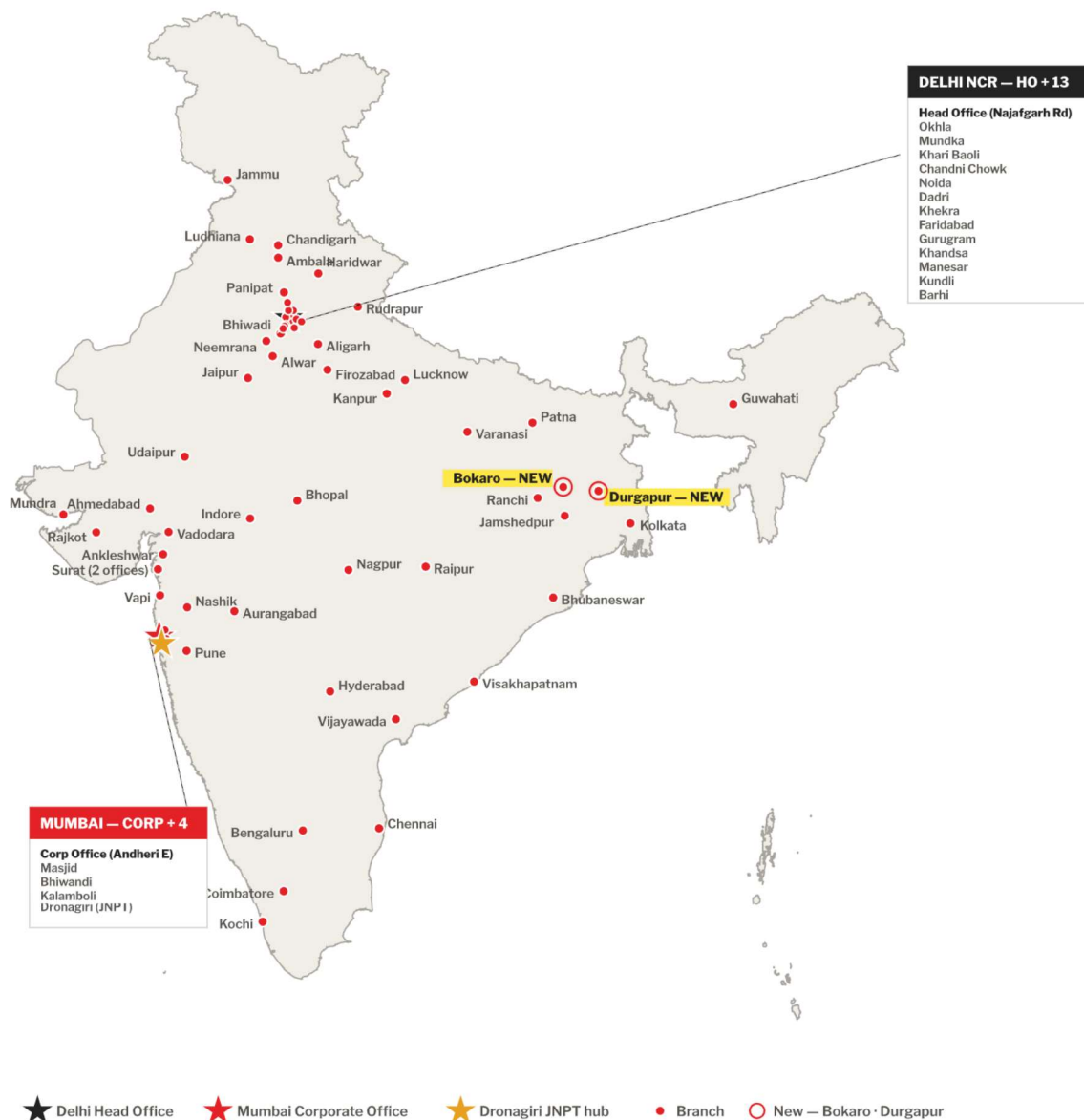
Reviews, town halls, Founder's Day, office teams, loading crews and the business conference — the people the awards belong to.

PAN INDIA NETWORK

NETWORK

PAN-India branch network

63+ locations on every major manufacturing corridor



HEAD OFFICE · NEW DELHI

Best House, Najafgarh Road
 (011) 4502 7777

CORP. OFFICE · MUMBAI

Pramukh Plaza, Andheri E
 (022) 4277 7777

MOTHER WH · JNPT

Dronagiri, Navi Mumbai
 (022) 5007 7777



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SINCE 1985